

SEIU Local
1
BOARD OF DIRECTORS





This Presentation was prepared by:

Chris Brackett, SEIU Local 1000 Controller

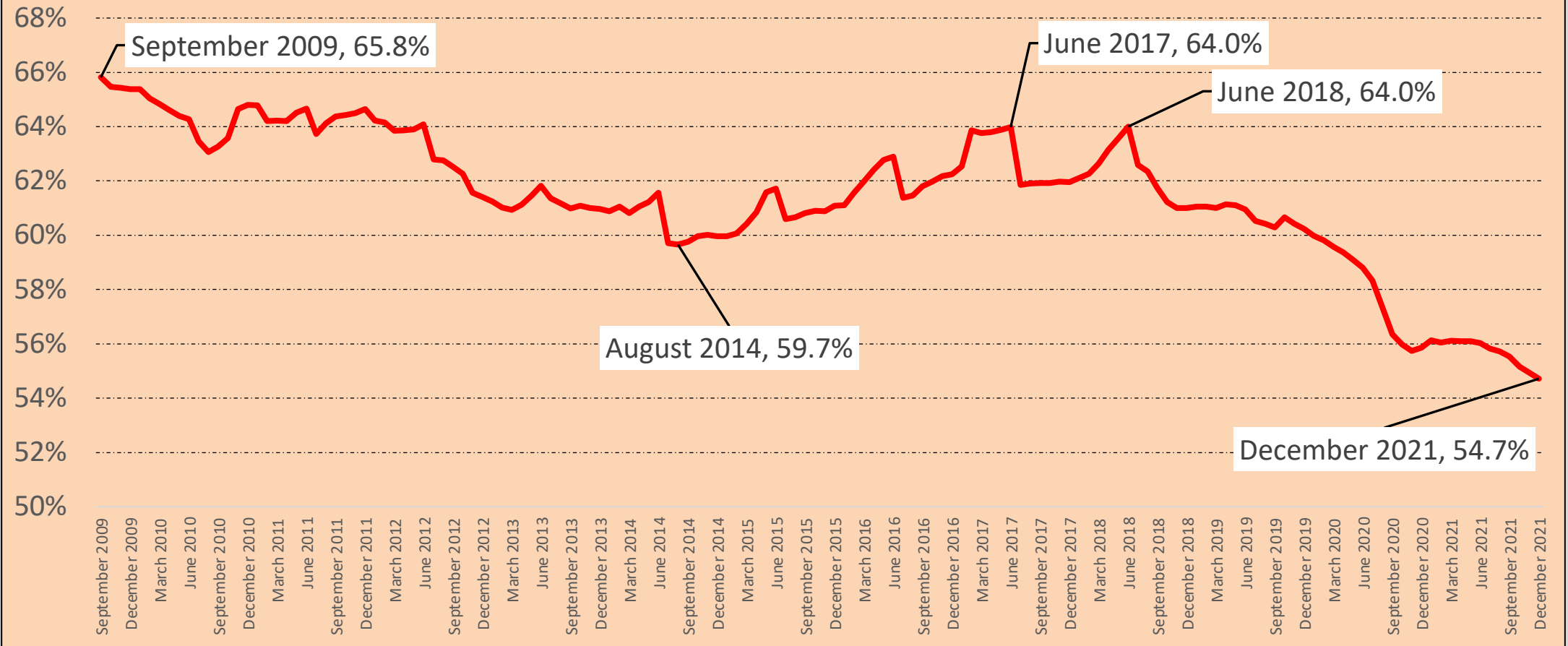
Kenny Sims, SEIU Local 1000 Research Director

Officers Stipends Savings



Long-term Membership Rate

Monthly Membership Rate Sept. 2009 to Dec. 2021



Local 1000 Political Party Affiliation

Political Party Affiliation by Bargaining Unit - Counts and overall Percentage

Bargaining Unit	Democratic Party	Republican Party	Declined to State	Other	Libertarian Party	Unknown	Green Party	No Party Affiliation	Independent Party	Reform Party	Conservative Party	Working Families Party	Grand Total
01	23,631	9,668	11,408	1,851	458	373	195	159	9	7	1		47,760
03	599	405	232	50	14	7	9	9	4	1			1,330
04	8,714	3,705	3,733	776	136	68	65	56	2	4		1	17,260
11	882	574	473	101	29	14	17	30	1				2,121
14	150	56	61	18	4		1	2	1				293
15	1,474	624	669	178	35	7	9	11					3,007
17	1,943	1,150	1,202	189	25	23	15	34	1	1			4,583
20	1,850	925	963	201	34	12	8	13	2				4,008
21	256	73	89	15	6	2	1	1					443
SB	257	52	83	19	1	3							415
Grand Total	39,756	17,232	18,913	3,398	742	509	320	315	20	13	1	1	81,220
Grand %	48.9%	21.2%	23.3%	4.2%	0.9%	0.6%	0.4%	0.4%	0.0%	0.0%	0.0%	0.0%	100.0%

Local 1000 Staffing Levels

Local 1000 Staffing Level Report (Dec. 2021)	
Currently Filled	Position Count
Exempt Rank-and-File	76
Non-exempt Rank-and-File	35
Exempt Rank-and-File (Confidential)	3
Managers	31
<i>Total Currently Filled Positions</i>	145
Vacant	
Rank-and-File	5
Management	3
<i>Total Vacant Positions</i>	8
Grand Total	153

Local 1000 Staff Departures - 2010

Department	Start Year	Termination Year	Reason
Field	2009	2010	Voluntary
Field	2007	2010	Voluntary
Union Resource Center	2005	2010	Involuntary
Administration	2004	2010	Voluntary
Field	2007	2010	Voluntary
Field	2008	2010	Voluntary
Field	2006	2010	Voluntary
Union Resource Center	2006	2010	Voluntary
IT	2009	2010	Voluntary
Contract	2010	2010	Voluntary
Field	2010	2010	Involuntary
Research	2007	2010	Voluntary
Field	2008	2010	Voluntary
Field	2010	2010	Voluntary
Political	2009	2010	Voluntary
Field	2005	2010	Voluntary

16 Departures

Local 1000 Staff Departures - 2011

Department	Start Year	Termination Year	Reason
Union Resource Center	2006	2011	Voluntary
Field	2007	2011	Voluntary
Union Resource Center	2005	2011	Involuntary
Field	2010	2011	Involuntary
Administration	2010	2011	Voluntary
Field	2007	2011	Voluntary
Field	2011	2011	Voluntary
Human Resources	2010	2011	Voluntary
Union Resource Center	2010	2011	Voluntary
Field	2007	2011	Voluntary
Legal	2009	2011	Voluntary
Political	2010	2011	Involuntary
Administration	2010	2011	Voluntary
Field	2010	2011	Voluntary
Union Resource Center	2010	2011	Voluntary
Field	2008	2011	Voluntary
Political	2010	2011	Voluntary
Union Resource Center	2006	2011	Voluntary
Member Resource Center	2007	2011	Involuntary
Field	2001	2011	Voluntary
Union Resource Center	2007	2011	Voluntary
Union Resource Center	2011	2011	Involuntary
Union Resource Center	2008	2011	Voluntary
Field	2009	2011	Voluntary
Field	2011	2011	Voluntary
Political	2010	2011	Voluntary
Union Resource Center	2010	2011	Voluntary
Union Resource Center	2008	2011	Involuntary
Communications	2009	2011	Voluntary
Union Resource Center	2004	2011	Voluntary
IT	2010	2011	Voluntary
Field	2011	2011	Voluntary

32 Departures

Local 1000 Staff Departures - 2012

Department	Start Year	Termination Year	Reason
Field	2011	2012	Voluntary
Accounting	2010	2012	Voluntary
Field	2009	2012	Voluntary
Research	2007	2012	Voluntary
Field	2007	2012	Voluntary
Field	2011	2012	Involuntary
Union Resource Center	2011	2012	Voluntary
Union Resource Center	2007	2012	Voluntary
Communications	2006	2012	Voluntary
Field	2007	2012	Voluntary
Union Resource Center	2011	2012	Involuntary
Field	2010	2012	Involuntary
Human Resources	2008	2012	Voluntary
Communications	2007	2012	Voluntary
Accounting	2010	2012	CFO
Union Resource Center	2007	2012	Voluntary
Administration	1900	2012	Voluntary
Administration	2012	2012	Involuntary
Field	2004	2012	Voluntary
Union Resource Center	2007	2012	Voluntary
Research	2007	2012	Voluntary
Legislative	2008	2012	Voluntary
Field	2010	2012	Voluntary
Union Resource Center	2006	2012	Voluntary
Political	2011	2012	Voluntary
IT	2011	2012	Voluntary
Human Resources	2005	2012	Involuntary
Union Resource Center	2008	2012	Involuntary
Field	2008	2012	Voluntary
Contract	2007	2012	Voluntary
Field	2003	2012	Voluntary
Legislative	2009	2012	Voluntary
Legal	1985	2012	Voluntary
IT	2010	2012	Involuntary
Human Resources	1986	2012	Voluntary
Contract	1992	2012	Voluntary
Administration	1986	2012	Voluntary

37 Departures

Local 1000 Staff Departures - 2013

Department	Start Year	Termination Year	Reason
Human Resources	2005	2013	Voluntary
Legal	2008	2013	Involuntary
Field	2012	2013	Voluntary
Field	2012	2013	Involuntary
Field	2009	2013	Voluntary
Union Resource Center	2008	2013	Involuntary
Field	2012	2013	Involuntary
Administration	2007	2013	Involuntary
Union Resource Center	2008	2013	Involuntary
Union Resource Center	2010	2013	Voluntary
Accounting	2010	2013	Voluntary
Contract	1999	2013	Voluntary
Field	2008	2013	Voluntary
Administration	2011	2013	Voluntary
Field	2007	2013	Voluntary
Union Resource Center	2011	2013	Voluntary
Field	2011	2013	Voluntary
Contract	2013	2013	Involuntary
Accounting	2007	2013	Voluntary
Administration	2010	2013	Voluntary
Accounting	2012	2013	CFO
Research	2010	2013	Voluntary
Legal	2005	2013	Voluntary
Research	2000	2013	Voluntary
Contract	2010	2013	Voluntary
Field	2010	2013	Voluntary
Research	2008	2013	Voluntary
Accounting	2013	2013	Voluntary
Field	2011	2013	Voluntary
Research	2006	2013	
Legal	2013	2013	Voluntary
Member Resource Center	2012	2013	
Strategic Campaigns	2010	2013	

33 Departures

Local 1000 Staff Departures - 2014

Department	Start Year	Termination Year	Reason
Field	2012	2014	
Field	2009	2014	Voluntary
Political	2012	2014	Voluntary
Communications	2007	2014	Voluntary
Field	2008	2014	Voluntary
Field	2006	2014	Voluntary
Human Resources	2011	2014	Voluntary
Communications	2011	2014	Voluntary
Union Resource Center	2013	2014	Voluntary
Member Resource Center	2013	2014	Involuntary
Accounting	2009	2014	Voluntary
IT	2012	2014	Voluntary
Communications	2013	2014	Voluntary
IT	2009	2014	Voluntary
Field	2007	2014	Voluntary
Union Resource Center	2011	2014	Voluntary
Field	2013	2014	Involuntary
Field	2012	2014	Voluntary
Accounting	2011	2014	Voluntary
Human Resources	2013	2014	Voluntary
Field	2011	2014	Voluntary
Field	2009	2014	Voluntary
Political	2012	2014	Voluntary
Field	2011	2014	Voluntary
Administration	2013	2014	Voluntary
Union Resource Center	2007	2014	Voluntary
Political	2014	2014	Voluntary
Field	2006	2014	Involuntary
Field	2007	2014	Voluntary

29 Departures

Local 1000 Staff Departures - 2015

Department	Start Year	Termination Year	Reason
Field	2009	2015	Voluntary
Communications	2006	2015	Voluntary
Field	2011	2015	Voluntary
Contract	2011	2015	Voluntary
IT	2008	2015	Involuntary
Field	2014	2015	Involuntary
Legal	2008	2015	Voluntary
Political	1990	2015	Voluntary
Field	2007	2015	Voluntary
Accounting	2013	2015	Voluntary
Administration	2007	2015	Voluntary
Research	2013	2015	Voluntary
Contract	2009	2015	Involuntary
Field	2011	2015	Involuntary
Field	2007	2015	Involuntary
Political	2012	2015	
Communications	2008	2015	Voluntary
Contract	2006	2015	Voluntary
Political	2011	2015	Voluntary
Communications	2014	2015	
Field	2011	2015	Voluntary
Union Resource Center	2015	2015	Voluntary
Administration	2008	2015	Involuntary
Field	1994	2015	Voluntary
Legal	1999	2015	Voluntary
Field	2010	2015	Voluntary
Field	2014	2015	Involuntary
Political	2013	2015	Voluntary
Human Resources	2008	2015	Voluntary
Accounting	2013	2015	Voluntary
Communications	2006	2015	Involuntary
Administration	2015	2015	Voluntary
Administration	2014	2015	Voluntary

33 Departures

Local 1000 Staff Departures - 2016

Department	Start Year	Termination Year	Reason
Communications	2011	2016	Voluntary
Field	2008	2016	Involuntary
Field	2015	2016	Involuntary
IT	2015	2016	Voluntary
Field	2008	2016	Voluntary
Field	2016	2016	Voluntary
Legal	2014	2016	Voluntary
Field	2014	2016	Voluntary
Member Resource Center	2008	2016	
Union Resource Center	1998	2016	Voluntary
Legal	2015	2016	Voluntary
Legal	2013	2016	Voluntary
Contract	2010	2016	Voluntary
IT	2008	2016	Voluntary
Contract	2008	2016	Voluntary
Union Resource Center	2016	2016	Involuntary
Accounting	2016	2016	Voluntary
Member Resource Center	2008	2016	Voluntary
Political	2007	2016	Voluntary
Field	2014	2016	Voluntary
Communications	2015	2016	Voluntary
Administration	2003	2016	Voluntary
Union Resource Center	2007	2016	Voluntary
Field	2011	2016	Voluntary
Union Resource Center	2008	2016	Voluntary
Legislative	2008	2016	Voluntary
Legislative	2013	2016	Voluntary
Union Resource Center	2000	2016	Involuntary
Field	2012	2016	Voluntary
Legal	2011	2016	Voluntary
Union Resource Center	2013	2016	Voluntary

31 Departures

Local 1000 Staff Departures - 2017

Department	Start Year	Termination Year	Reason
Field	2015	2017	Involuntary
Field	2011	2017	Voluntary
Accounting	2011	2017	Voluntary
Field	2016	2017	Involuntary
Field	2009	2017	Voluntary
Union Resource Center	2013	2017	Voluntary
Legislative	2013	2017	Voluntary
Field	2017	2017	Voluntary
Field	2014	2017	Voluntary
Accounting	2012	2017	Voluntary
Field	2010	2017	Involuntary
Field	2016	2017	Voluntary
Communications	2011	2017	Voluntary
Field	2016	2017	Voluntary
Union Resource Center	2001	2017	Voluntary

15 Departures

Local 1000 Staff Departures - 2018

Department	Start Year	Termination Year	Reason
Field	2009	2018	Voluntary
Accounting	2016	2018	Involuntary
Legal	2007	2018	Voluntary
Political	2006	2018	Voluntary
Human Resources	2010	2018	Voluntary
Communications	2016	2018	Involuntary
Field	2013	2018	Involuntary
Legal	2005	2018	Voluntary
Field	2008	2018	Voluntary
Union Resource Center	2012	2018	Involuntary
Contract	2011	2018	Voluntary
Member Resource Center	2009	2018	Voluntary
Communications	2015	2018	Voluntary
Field	2007	2018	Voluntary
Legislative	2008	2018	Voluntary
Field	2012	2018	Voluntary
Administration	2012	2018	Voluntary
Field	2008	2018	Involuntary
Union Resource Center	2014	2018	Voluntary
Communications	2018	2018	Voluntary

20 Departures

Local 1000 Staff Departures - 2019

Department	Start Year	Termination Year	Reason
Political	2016	2019	Voluntary
Legislative	2016	2019	Voluntary
Field	2006	2019	Voluntary
Research	2010	2019	Voluntary
Administration	2016	2019	Involuntary
Legal	2002	2019	Voluntary
Legal	2010	2019	Voluntary
Field	2018	2019	Voluntary
Administration	2014	2019	Voluntary
Research	2015	2019	Voluntary
Field	2013	2019	Involuntary
Communications	2016	2019	Voluntary
Union Resource Center	2003	2019	Voluntary
Administration	2010	2019	Voluntary
Member Resource Center	2019	2019	Involuntary
Administration	2011	2019	Voluntary
Field	2015	2019	Voluntary
Communications	2018	2019	Involuntary
Political	2015	2019	Voluntary

19 Departures

Local 1000 Staff Departures - 2020

Department	Start Year	Termination Year	Reason
Legal	2016	2020	Voluntary
Accounting	2017	2020	Voluntary
Field	2014	2020	Voluntary
Field	2013	2020	Voluntary
Legal	2019	2020	Involuntary
Field	2004	2020	Voluntary
Field	2014	2020	Voluntary
Legal	2014	2020	Voluntary
Field	2015	2020	Voluntary
Legal	2016	2020	Voluntary
Field	2007	2020	Voluntary
Legislative	2017	2020	Voluntary
Field	2015	2020	Voluntary
Administration	2010	2020	Voluntary

14 Departures

Local 1000 Staff Departures - 2021

Department	Start Year	Termination Year	Reason
Field	2008	2021	Voluntary
Field	2020	2021	Voluntary
Field	1999	2021	Voluntary
Field	2012	2021	Voluntary
Field	2015	2021	Voluntary
Field	2014	2021	Voluntary
Legal	2019	2021	Voluntary
Field	2021	2021	Voluntary
Administration	2018	2021	Involuntary
Accounting	2013	2021	CFO
Administration	2005	2021	Involuntary
Administration	2008	2021	Involuntary
Contract	2017	2021	Voluntary
Field	2006	2021	Voluntary
Legislative	2020	2021	Involuntary
Administration	2015	2021	Involuntary
Contract	2019	2021	Voluntary
Administration	2018	2021	Involuntary
Political	2020	2021	Involuntary
Union Resource Center	2021	2021	Involuntary
Field	2020	2021	Voluntary
Union Resource Center	2013	2021	Voluntary
Field	2006	2021	Voluntary
Field	2010	2021	Voluntary
Legal	2010	2021	Voluntary
Union Resource Center	2010	2021	Voluntary
Legislative	2019	2021	Voluntary
Union Resource Center	2021	2021	Voluntary
Union Resource Center	2017	2021	Voluntary
Union Resource Center	2011	2021	Voluntary
Union Resource Center	2016	2021	Voluntary
Accounting	2015	2021	Voluntary
Accounting	2021	2021	CFO

33 Departures

Local 1000 Staff Departures

Summary of Local 1000 Staff Departures

Reason by Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Grand Total
Involuntary	2	6	7	7	3	8	4	3	5	4	1	8	58
Not Available				4	1	2	1						8
Voluntary	14	26	30	22	25	23	26	12	15	15	13	25	246
<i>Total</i>	16	32	37	33	29	33	31	15	20	19	14	33	312

Local 1000 Staff Departures

Analysis of Local 1000 Staff Departures

Year	Involuntary		Voluntary		Overall		
	Total Departures	Comparison to the Average	Total Departures	Comparison to the Average	Total Departures	Comparison to the Average	
2020	1	(3.8)	13	(7.5)	14	(11.3)	Lowest
2017	3	(1.8)	12	(8.5)	15	(10.3)	
2010	2	(2.8)	14	(6.5)	16	(9.3)	
2019	4	(0.8)	15	(5.5)	19	(6.3)	
2018	5	0.2	15	(5.5)	20	(5.3)	
2014*	3	(1.8)	25	4.5	28	2.7	
2013*	7	2.2	22	1.5	29	3.7	
2016*	4	(0.8)	26	5.5	30	4.7	
2015*	8	3.2	23	2.5	31	5.7	
2011	6	1.2	26	5.5	32	6.7	
2021	8	3.2	25	4.5	33	7.7	Highest
2012	7	2.2	30	9.5	37	11.7	
Overall Average	58	4.8	246	20.5	304	25.3	

* Data does not include staff departures with no "Reason"

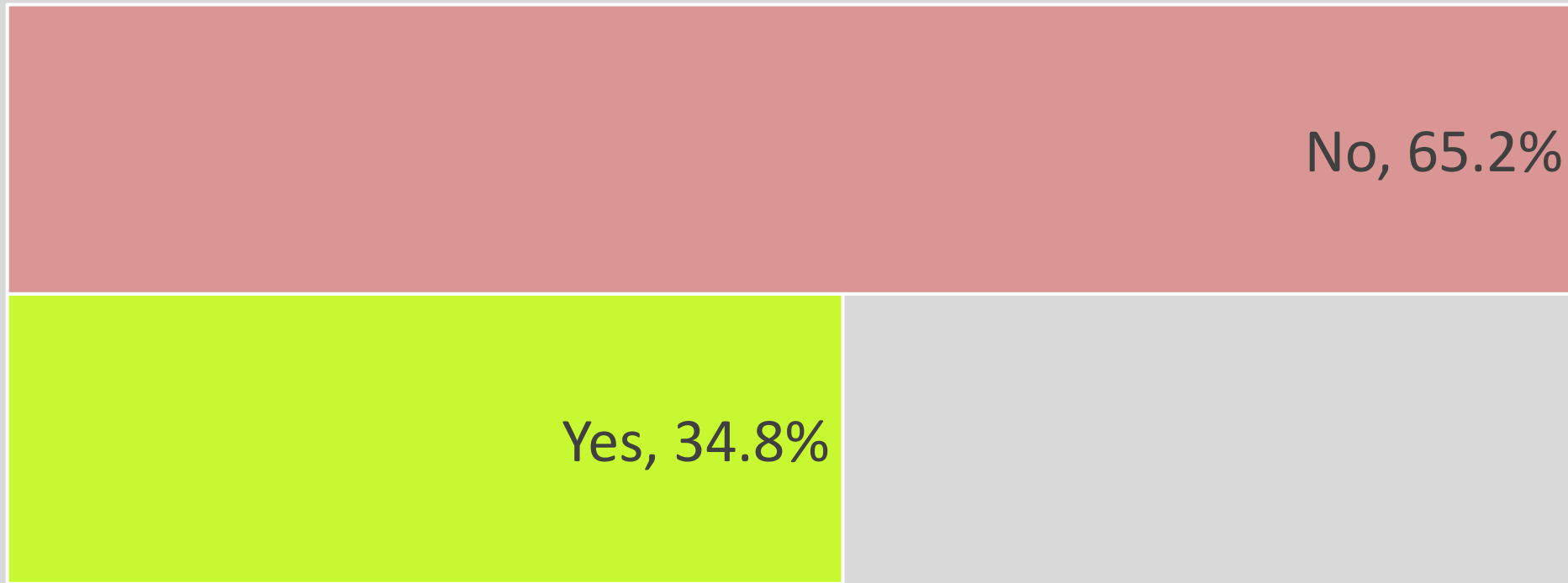
Representing Employee Voices

DLC	DLC President	DLC	DLC President	DLC	DLC President	DLC	DLC President
701	Lucas Serna	725	Maria Skelton	761	Angelique Moreno	784	Cullen Kral
702	Gertrude Davis	726	Charity Regalado	762	Daunette Sparkman	785	Wanda Yanez
703	Jayson Sandoval	727	Lynda Martin	764	Jennifer Cordova	786	Theresa Taylor
704	Latasha Brown	729	Nancy Martinez	765	Leonard Seitz	787	Ruth Ibarra
705	Miche Roy	741	Monica Rodriguez	766	Shrhonda Ward	788	Heather Kessler
706	Erika Chhatarpal	742	Cynthia Vo	767	Richard Wake	789	Eileen Boughton
707	Carolelynn Leonardo-Valdriz	743	Imani Dhahabu	768	Cheryl Allen	790	Cindy Doyel
710	Naomi Musembi-Johnson	744	Bill Hall	769	Darrell Kirby	792	Jack Dean
721	Robert Gilbert	746	Joycelyn Odom	770	Nicole Solovskoy	793	David Smith
722	Maria Blaine	747	Ramon Navarrete	771	Tommy Rico	794	Francina Stevenson
723	Steven Alari	749	Jerome Washington	772	Mary De La Cruz	795	Ruth Kiker
724	Deleon Secrest	751	Christina Evitt	781	Hoang-Van Nguyen	799	Delonne Johnson
		752	Kevin Healy	782	David Johnson	850	Kerri Riley

33 DLC Presidents (in orange) ran unopposed!

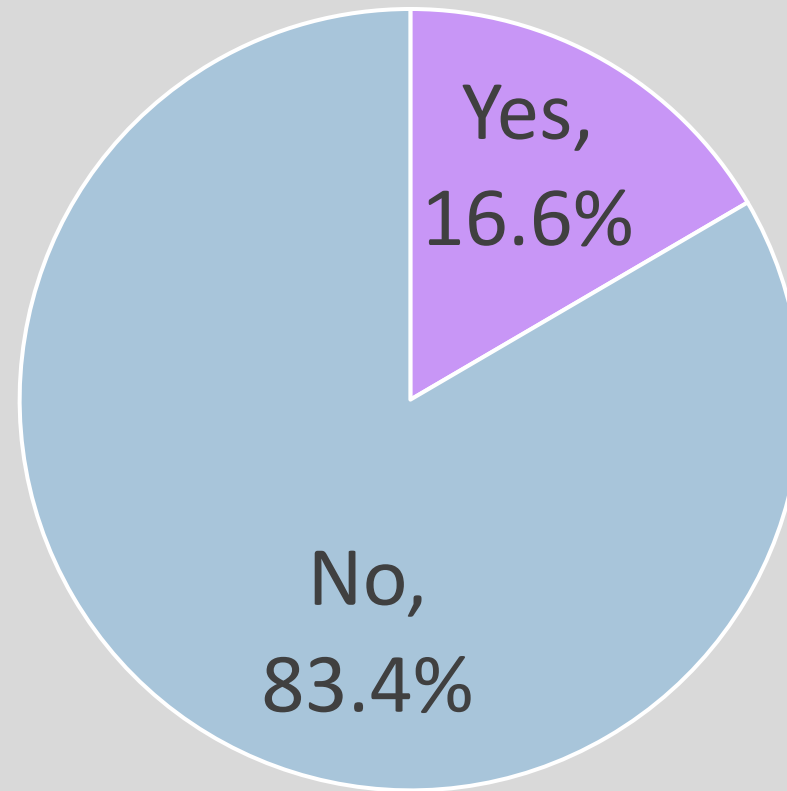
Representing Employee Voices

Do you feel your DLC President represents your voice when he or she votes for you at BOD, such as the one million dollars given to SEIU State Council to help Governor Gavin Newsom successfully defeat his recall? (N=2,486)



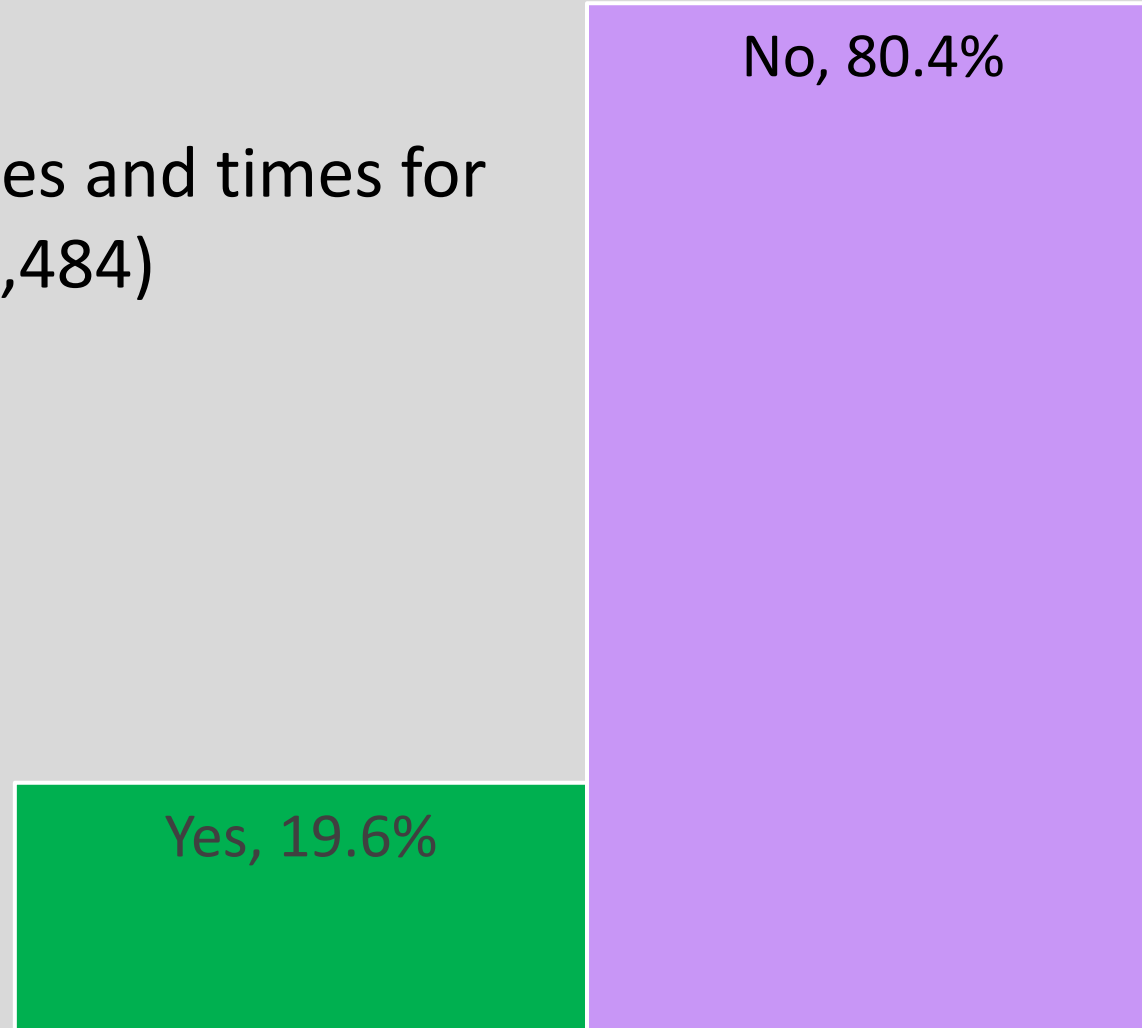
Representing Employee Voices

Has your DLC President or BUNC Chair asked your opinion about motions to be presented at BOD prior to voting on these motions? (N=2,473)



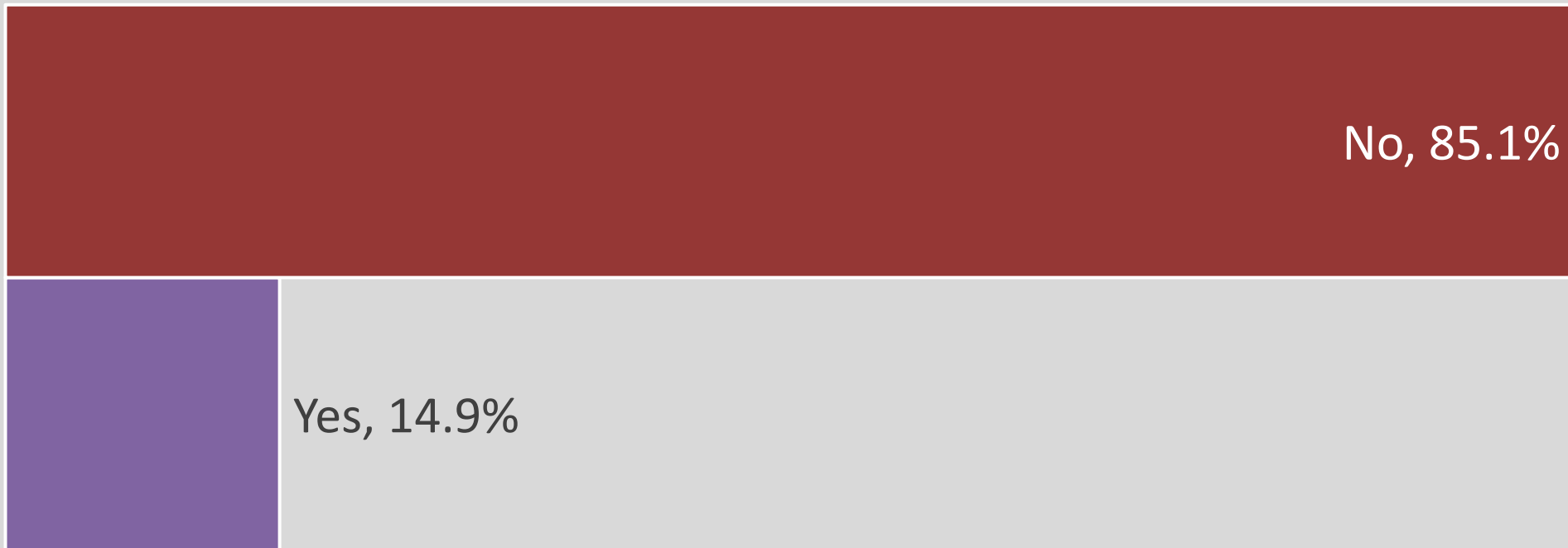
Representing Employee Voices

Are you aware of dates and times for BOD meetings? (N=2,484)



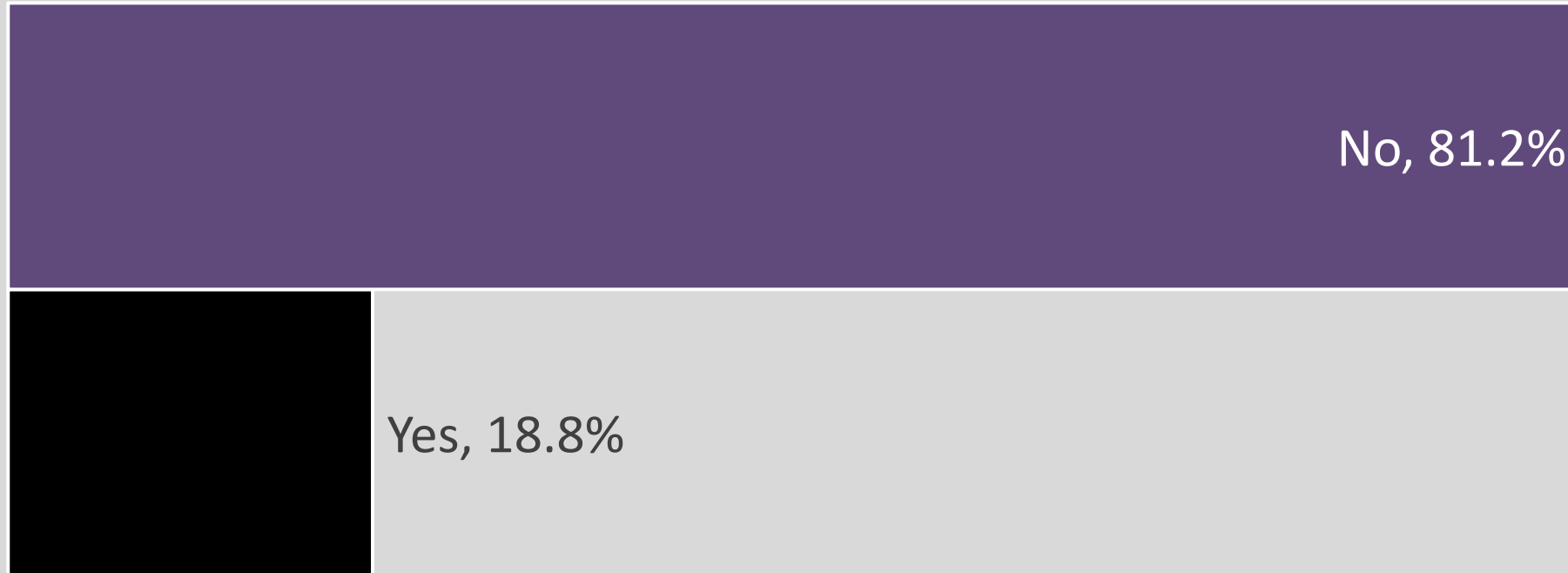
Representing Employee Voices

Are you aware of the contents of the BOD agenda and current events involving the union and its represented employees, including dues-paying members, that will be discussed at a BOD meeting? (N=2,478)



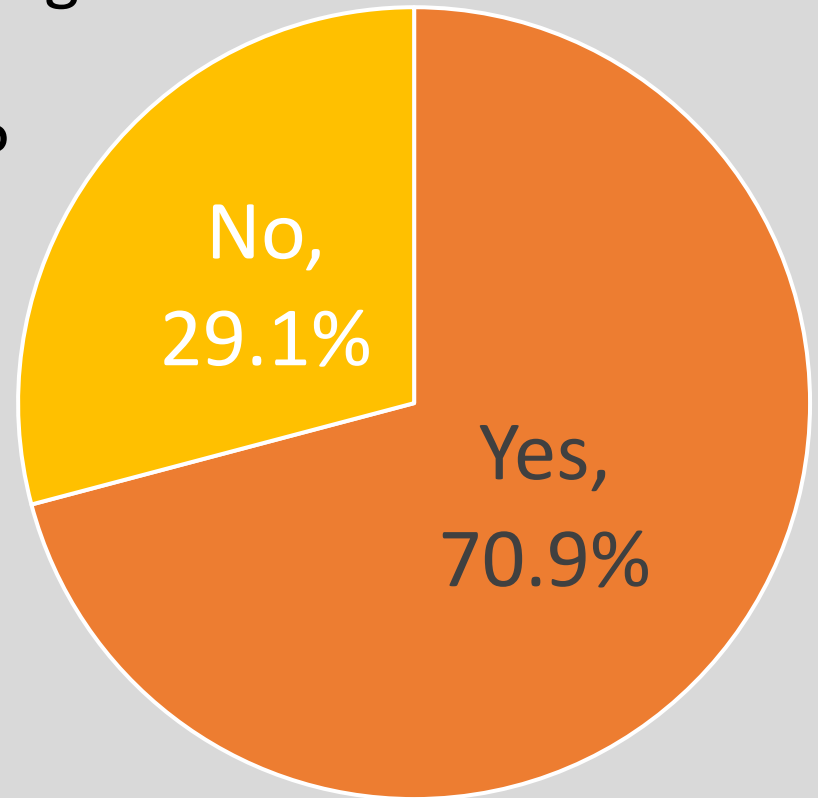
Representing Employee Voices

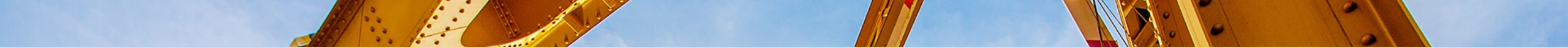
Have you been invited to attend and given the opportunity to provide feedback at BOD meetings prior to voting on issues? (N=2,474)



Representing Employee Voices

Would you like to have a voice at the BOD meeting to speak on matters that concern you as a represented employee or dues-paying member?
(N=2,469)





Statement of Assets, Liabilities & Net Assets

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>	<u>Variance</u>	<u>% Variance</u>
ASSETS				
CURRENT ASSETS (1 of 2)				
<u>Cash</u>				
Cash - unrestricted	17,758,415	12,835,058	\$4,923,357	38.36%
Cash - restricted	<u>14,739</u>	<u>12,166</u>	<u>2,573</u>	<u>21.15%</u>
Total Cash	17,773,154	12,847,224	4,925,931	38.34%

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>		<u>Variance</u>	<u>% Variance</u>
ASSETS					
CURRENT ASSETS (2 of 2)					
<u>Investments in CD's and Bonds</u>	2,741,609	6,185,924		(3,444,315)	(55.68%)
<u>Receivables</u>					
Accounts Receivable	139,106	332,774		(193,669)	(58.20%)
Dues and Fees Receivable	3,943,723	3,694,940		248,783	6.73%
Note receivable - current portion	<u>242,597</u>	<u>234,657</u>		<u>7,940</u>	<u>3.38%</u>
Total Receivables	4,325,426	4,262,371		63,055	1.48%
Total Current Assets	24,840,189	23,295,519		1,544,670	6.63%

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>	<u>Variance</u>	<u>% Variance</u>
ASSETS				
OTHER ASSETS				
Prepaid expenses and deposits	558,498	690,880	(132,381)	(19.16%)
Travel advances	<u>54,183</u>	<u>56,314</u>	<u>(2,131)</u>	<u>(3.78%)</u>
Total Other Assets	612,681	747,194	(134,513)	(18.00%)

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>		<u>Variance</u>	<u>% Variance</u>
ASSETS					
NOTE RECEIVABLE - net of current portion	41,383	244,217		(202,834)	(83.05%)

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>		<u>Variance</u>	<u>% Variance</u>
ASSETS					
PROPERTY AND EQUIPMENT					
Land and buildings, net	13,300,008	13,573,502		(273,494)	(2.01%)
Other property & equipment, net	<u>708,178</u>	<u>1,066,207</u>		<u>(358,029)</u>	<u>(33.58%)</u>
Total Property and Equipment	14,008,186	14,639,709		(631,523)	(4.31%)

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>		<u>Variance</u>	<u>% Variance</u>
LIABILITIES & NET ASSETS					
CURRENT LIABILITIES					
Accounts and union leave payable	4,974,929	4,773,127		201,803	4.23%
Accrued payroll and related benefits	162,996	432,180		(269,184)	(62.29%)
Per capita taxes payable to labor affiliates	732,234	747,957		(15,723)	(2.10%)
Accrued vacation	1,629,465	1,411,305		218,160	15.46%
Deferred revenues - current portion	77,671	69,368		8,304	11.97%
Capital lease obligations - current portion	5,153	121,757		(116,605)	(95.77%)
Bank loans - current portion	<u>223,406</u>	<u>215,522</u>		<u>7,884</u>	<u>3.66%</u>
Total Current Liabilities	7,805,854	7,771,216		34,638	0.45%

Statement of Assets, Liabilities & Net Assets

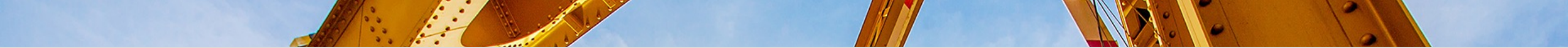
	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>		<u>Variance</u>	<u>% Variance</u>
LIABILITIES & NET ASSETS					
NON-CURRENT LIABILITIES					
Deferred revenues - net of current portion	54,220	104,045		(49,825)	(47.89%)
Capital lease obligations - net of current portion	3,108	-		3,108	-
Bank loans - net of current portion	<u>6,078,301</u>	<u>6,265,268</u>		<u>(186,966)</u>	<u>(2.98%)</u>
Total Non-Current Liabilities	<u>6,135,630</u>	<u>6,369,313</u>		<u>(233,682)</u>	<u>(3.67%)</u>

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>	<u>Variance</u>	<u>% Variance</u>
LIABILITIES & NET ASSETS				
NET ASSETS				
<u>Board-designated</u>				
Contingency Fund	1,139,330	1,139,330	-	0.00%
SEIU Reserve Board Fund	233,036	208,886	24,150	11.56%
Strike Fund	4,381,598	4,381,598	-	0.00%
DLC Forfeiture Fund	<u>310,433</u>	<u>100,000</u>	<u>210,433</u>	<u>210.43%</u>
Total Board Designated	6,064,396	5,829,813	234,583	4.02%
<u>Non-board-designated</u>	<u>19,496,558</u>	<u>18,956,297</u>	<u>540,262</u>	<u>2.85%</u>
TOTAL NET ASSETS	<u>25,560,954</u>	<u>24,786,110</u>	<u>774,844</u>	<u>3.13%</u>

Statement of Assets, Liabilities & Net Assets

	Oct. 31, <u>2021</u>	Dec. 31, <u>2020</u>	<u>Variance</u>	<u>% Variance</u>
ASSETS				
Current Assets	24,840,189	23,295,519	1,544,670	6.63%
Other Assets	612,681	747,194	(134,513)	(18.00%)
Note Receivable - net of current	41,383	244,217	(202,834)	(83.05%)
Property and Equipment	<u>14,008,186</u>	<u>14,639,709</u>	<u>(631,523)</u>	<u>(4.31%)</u>
TOTAL ASSETS	<u>39,502,439</u>	<u>38,926,639</u>	<u>\$ 575,800</u>	<u>1.48%</u>
LIABILITIES & NET ASSETS				
Liabilities	13,941,485	14,140,529	(199,044)	(1.41%)
Net Assets	<u>25,560,954</u>	<u>24,786,110</u>	<u>774,844</u>	<u>3.13%</u>
TOTAL LIABILITIES AND NET ASSETS	<u>39,502,439</u>	<u>38,926,639</u>	<u>\$ 575,800</u>	<u>1.48%</u>



Statement of Activities AND Proposed Budget 2022–2024

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
REVENUE									
4100 - Dues Revenue	46,511,922	45,171,754	37,234,613	44,942,638	47,513,000	44,917,500	52,173,778	62,318,558	65,984,355
4140 - Dues and Fees Refunds	(24,150)	(17,422)	(9,942)	(11,931)	-	(19,000)	(18,000)	(25,000)	(26,000)
4975 - Transfers to PACs	<u>(956,495)</u>	<u>(943,695)</u>	<u>(775,085)</u>	<u>(930,101)</u>	<u>(972,000)</u>	<u>(940,000)</u>	<u>(1,042,000)</u>	<u>(1,237,000)</u>	<u>(1,311,000)</u>
Total Revenue	45,531,277	44,210,637	36,449,587	44,000,606	46,541,000	43,958,500	51,113,778	61,056,558	64,647,355

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
EXPENSES									
<u>COMPENSATION</u>									
5100 - Staff & Management Salaries	13,324,509	14,047,580	12,043,703	14,452,443	13,810,000	14,446,000	15,331,000	16,200,000	16,962,000
5101 - Overtime Labor	190,637	43,202	18,873	22,647	81,000	23,000	91,000	96,000	101,000
5105 - Wage Related Adjustments	(32)	(654)	10,182	12,219	18,000	-	4,000	4,200	4,400
5110 - Other Non-Temporary Labor	-	98,960	-	-	-	-	-	-	-
5199 - Reimbursed Labor	(17,612)	(17,420)	(13,050)	(14,236)	-	(17,000)	-	-	-
5300 - Temporary Labor	<u>221,734</u>	<u>64,031</u>	-	-	<u>307,000</u>	<u>20,000</u>	<u>20,000</u>	<u>20,600</u>	<u>21,200</u>
Total	13,719,236	14,235,699	12,059,708	14,473,073	14,216,000	14,472,000	15,446,000	16,320,800	17,088,600

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>OTHER COMPENSATION</u>									
5230 - Management Allowances	378,050	376,800	330,864	391,696	384,000	396,000	377,000	388,000	400,000
5240 - Health Insurance Waiver	21,250	19,750	19,500	23,250	24,000	21,000	22,000	22,000	22,000
5280 - Cell Phone Allowance/Reimbursement	<u>15,375</u>	<u>87</u>	-	-	<u>78,000</u>	-	-	-	-
Total	414,675	396,637	350,364	414,946	486,000	417,000	399,000	410,000	422,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>EMPLOYMENT BENEFITS & TAXES</u>									
5500 - Employment Overheads	3,716,185	3,893,630	3,161,308	3,793,569	3,967,000	4,007,000	3,950,000	4,175,000	4,370,000
5700 - Retirement/401K	<u>2,770,398</u>	<u>2,858,599</u>	<u>2,419,329</u>	<u>2,903,195</u>	<u>2,934,000</u>	<u>3,024,000</u>	<u>3,080,000</u>	<u>3,255,000</u>	<u>3,410,000</u>
Total	6,486,583	6,752,229	5,580,637	6,696,764	6,901,000	7,031,000	7,030,000	7,430,000	7,780,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>UNION LEAVE & OFFICER STIPENDS</u>									
5310 - Union Leave-Officers	422,694	162,954	177,026	225,917	435,000	167,000	302,000	311,000	320,000
5311 - Union Leave-Short Term < 30 days	1,986,983	938,528	646,598	724,247	2,215,000	1,025,000	580,000	640,000	580,000
5312 - Union Leave-Long Term ≥ 30 days	2,508,676	2,349,836	1,250,070	1,398,524	2,930,000	2,533,000	1,115,000	1,225,000	1,115,000
5313 - Union Leave-Board of Directors Meetings	104,571	1,793	2,502	15,000	20,000	3,000	20,000	21,000	22,000
5314 - Union Leave-SBAC	48,357	20,760	2,193	2,193	38,000	26,000	38,000	39,000	40,000
5315 - Union Leave-BUNC Meetings & Activities	687,198	694,206	389,303	481,037	464,000	716,000	480,000	530,000	495,000
5330 - Officer Stipends	<u>79,331</u>	<u>74,213</u>	<u>32,824</u>	<u>32,824</u>	<u>65,000</u>	<u>75,000</u>	-	-	-
Total	5,837,811	4,242,290	2,500,515	2,879,742	6,167,000	4,545,000	2,535,000	2,766,000	2,572,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>OTHER EMPLOYEE/MEMBER EXPENSES</u>									
5900 - Staff Training	6,372	4,724	1,344	1,612	34,000	3,000	4,500	4,500	4,500
5910 - Member Training	2,263	57	-	-	13,000	-	15,000	15,000	15,000
5920 - Certification Renewals	12,949	939	7,468	7,468	10,000	1,000	9,000	9,000	9,000
5925 - Dues, Subscriptions, Library	19,860	29,714	21,840	26,208	50,000	26,000	30,000	30,900	31,800
5930 - Recruiting Costs	<u>1,944</u>	<u>686</u>	<u>75</u>	<u>90</u>	<u>1,000</u>	-	<u>2,500</u>	<u>2,600</u>	<u>2,700</u>
Total	43,387	36,120	30,727	35,378	108,000	30,000	61,000	62,000	63,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>TRAVEL & MEETINGS</u>									
7000 - Travel	2,728,474	514,633	50,299	84,869	3,500,000	67,000	975,000	1,340,000	1,380,000
7050 - Meetings	<u>3,540,335</u>	<u>239,679</u>	<u>39,967</u>	<u>47,960</u>	<u>3,183,000</u>	<u>75,000</u>	<u>865,000</u>	<u>1,190,000</u>	<u>1,225,000</u>
Total	6,268,809	754,312	90,266	132,829	6,683,000	142,000	1,840,000	2,530,000	2,605,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>OFFICE SUPPLIES</u>									
7100 - Supplies-Office & Office Equipment	162,450	65,406	37,880	45,457	150,000	66,000	96,000	99,000	102,000
7110 - Supplies-Printers & Copiers	1,142	-	25	30	-	-	1,000	1,000	1,000
7130 - Computer Incidentals & Misc. Software	115,329	89,250	56,503	70,529	105,000	82,000	96,000	99,000	102,000
7140 - Repairs & Maintenance - Equip. & Others	5,479	1,404	1,618	1,718	15,000	2,000	2,500	2,600	2,700
7150 - Lease Expense-Office Equipment	<u>17,005</u>	<u>20,391</u>	<u>20,609</u>	<u>24,731</u>	<u>29,000</u>	<u>24,000</u>	<u>26,000</u>	<u>26,800</u>	<u>27,600</u>
Total	301,406	176,451	116,637	142,465	299,000	174,000	221,500	228,400	235,300

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>COMMUNICATIONS</u>									
7200 - Postage & Freight	239,430	104,955	42,876	51,451	195,000	264,000	130,000	264,000	138,000
7210 - Telephones	105,976	142,625	138,415	166,098	113,000	70,000	174,000	179,000	184,000
7215 - Teleconferencing	95,375	103,199	33,192	39,831	152,000	92,000	42,000	43,000	44,000
7220 - Cellular Phones	61,867	61,507	41,976	50,371	47,000	62,000	61,000	63,000	65,000
7230 - Network/Internet	483,220	480,388	417,150	500,580	449,000	491,000	525,000	541,000	557,000
7240 - Television	<u>9,570</u>	<u>9,653</u>	<u>8,365</u>	<u>10,038</u>	<u>9,000</u>	<u>10,000</u>	<u>10,000</u>	<u>10,300</u>	<u>10,600</u>
Total	995,438	902,327	681,975	818,369	965,000	989,000	942,000	1,100,300	998,600

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	<u>Projected</u> <u>2021</u>	<u>Budget</u> <u>2019</u>	<u>Budget</u> <u>2021</u>	<u>Budget</u> <u>2022</u>	<u>Budget</u> <u>2023</u>	<u>Budget</u> <u>2024</u>
<u>MEDIA, ADVERTISING & REPRODUCTION</u>									
7300 - Printing Costs	252,565	165,276	59,407	71,289	389,000	84,000	120,000	124,000	128,000
7310 - Publications & Brochures	31,657	23,447	1,375	1,650	6,000	27,000	6,000	6,200	6,400
7315 - Transcripts	7,805	7,059	3,571	4,286	10,000	7,000	7,000	7,200	7,400
7318 - Printed Apparel	112,900	9,487	2,600	16,212	172,000	2,000	47,000	115,000	49,900
7320 - Memorabilia	112,735	44,461	4,637	5,564	171,000	37,000	60,000	115,000	118,450
7325 - Membership Cards	6,351	6,278	5,303	6,364	6,000	6,000	6,600	6,800	7,100
7340 - Media Production Expense	<u>6,525</u>	-	<u>8,335</u>	<u>8,335</u>	<u>179,000</u>	-	<u>50,000</u>	<u>51,500</u>	<u>53,000</u>
Total	530,538	256,008	85,229	113,700	933,000	163,000	296,600	425,700	370,250

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	<u>Projected 2021</u>	<u>Budget 2019</u>	<u>Budget 2021</u>	<u>Budget 2022</u>	<u>Budget 2023</u>	<u>Budget 2024</u>
<u>PROFESSIONAL SERVICES</u> (1 of 2)									
7410 - Consultants	204,954	126,881	147,179	176,279	218,000	62,000	65,000	67,000	69,000
7420 - Accounting & Audit Fees	80,201	91,500	96,250	98,750	100,000	95,000	105,000	108,000	111,000
7430 - Interpreters	182,145	56,324	13,260	15,912	236,000	66,000	89,000	92,000	95,000
7440 - Legislative Bill Service	4,157	2,928	2,328	2,794	7,000	4,000	5,000	5,200	5,400
7450 - Legal	151,951	122,275	123,027	183,546	174,000	127,000	195,000	201,000	207,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	<u>Projected</u> <u>2021</u>	<u>Budget</u> <u>2019</u>	<u>Budget</u> <u>2021</u>	<u>Budget</u> <u>2022</u>	<u>Budget</u> <u>2023</u>	<u>Budget</u> <u>2024</u>
<u>PROFESSIONAL SERVICES</u> (2 of 2)									
7460 - Other Professional Services	111,537	57,774	26,489	31,787	106,000	62,000	100,000	103,000	106,000
7470 – 3 rd Party Service Providers	48,927	56,986	30,457	36,548	71,000	27,000	75,000	77,000	79,000
7480 - External Organizing	1,500,000	1,000,000	833,333	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
7490 - Other Fees & Licenses	<u>10,835</u>	<u>6,853</u>	<u>4,796</u>	<u>5,756</u>	<u>10,000</u>	<u>7,000</u>	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>
Total	2,294,707	1,521,521	1,277,119	1,551,372	1,922,000	1,450,000	1,644,000	1,663,200	1,682,400

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	<u>Projected 2021</u>	<u>Budget 2019</u>	<u>Budget 2021</u>	<u>Budget 2022</u>	<u>Budget 2023</u>	<u>Budget 2024</u>
<u>DUES & SUBSCRIPTIONS</u>									
7510 - State Council Per Capita Dues	688,469	672,622	549,985	659,982	708,000	663,000	710,000	840,000	890,000
7515 - Other Labor Affiliate Dues	745,775	745,252	616,067	739,280	756,000	748,000	810,000	960,000	1,020,000
7520 - SEIU Per Capita Dues	8,538,371	8,341,827	6,820,893	8,185,071	8,783,000	8,222,000	8,785,000	10,430,000	11,055,000
7525 - SCO Dues Deduction Fee	233,449	247,163	207,572	249,086	264,000	255,000	275,000	325,000	345,000
7530 - DLC Per Capita Dues	706,639	691,547	567,560	681,072	719,000	694,000	750,000	890,000	945,000
7531 - DLC Grants	17,100	-	-	-	-	10,000	-	-	-
7532 - DLC Forfeitures	<u>(91,667)</u>	<u>(117,907)</u>	<u>(210,433)</u>	<u>(240,829)</u>	<u>(115,000)</u>	<u>(107,000)</u>	<u>(150,000)</u>	<u>(150,000)</u>	<u>(150,000)</u>
Total	10,838,135	10,580,504	8,551,644	10,273,662	11,115,000	10,485,000	11,180,000	13,295,000	14,105,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>7600 - CENTRAL SUPPORT</u>	1,403,928	1,440,849	1,123,363	1,353,363	1,442,000	1,447,000	1,400,000	1,400,000	1,400,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>FACILITY EXPENSES</u> (1 of 2)									
7135 - Repairs & Maintenance - Buildings	90,566	114,945	72,181	86,618	136,000	121,000	102,000	105,000	108,000
7700 - Property Taxes	190,455	193,881	104,073	194,134	194,000	195,000	198,000	202,000	206,000
7710 - Office Rent	921,804	931,037	817,653	991,719	978,000	945,000	1,305,000	1,345,000	1,385,000
7715 - Storages	21,200	20,316	15,413	18,496	23,000	21,000	14,800	11,800	9,400
7720 - Janitorial	105,600	105,778	87,072	104,486	100,000	103,000	110,000	113,000	116,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>FACILITY EXPENSES</u> (2 of 2)									
7730 - Utilities	261,255	244,681	218,253	257,326	248,000	251,000	270,000	278,000	286,000
7750 - Office-Other Facility Costs	5,999	5,082	4,799	5,759	7,000	5,000	7,000	7,200	7,400
7760 - Security Expense	47,147	49,419	39,998	47,998	50,000	50,000	50,000	52,000	54,000
7770 - Office Parking	<u>57,480</u>	<u>51,440</u>	<u>44,930</u>	<u>53,916</u>	<u>29,000</u>	<u>51,000</u>	<u>57,000</u>	<u>59,000</u>	<u>61,000</u>
Total	1,701,506	1,716,579	1,404,373	1,760,452	1,765,000	1,742,000	2,113,800	2,173,000	2,232,800

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	<u>Projected</u> <u>2021</u>	<u>Budget</u> <u>2019</u>	<u>Budget</u> <u>2021</u>	<u>Budget</u> <u>2022</u>	<u>Budget</u> <u>2023</u>	<u>Budget</u> <u>2024</u>
<u>OTHER EXPENSES</u> (1 of 2)									
4970 - PAC Refund/Reimbursement	(6,793)	-	(110,501)	(110,501)	-	-	-	-	-
7810 - Auto Maintenance	3,133	400	-	-	4,000	-	2,500	2,500	2,500
7910 - Corporate Taxes & Filing Fees	3,358	5,870	4,676	5,611	8,000	6,000	6,000	6,000	6,000
7920 - Bank & Finance Charges	20,005	21,672	18,188	21,825	19,000	22,000	22,000	22,000	22,000
7925 - Corporate Insurance	223,377	220,674	190,947	230,888	208,000	220,000	240,000	247,000	254,000
7935 - Donations	133,310	109,899	96,792	116,150	227,000	100,000	110,000	110,000	110,000
7950 - Member Death Benefits	147,500	142,000	152,845	192,582	179,000	156,000	160,000	160,000	160,000
7955 - Gain/Loss on Disposal of Fixed Assets	(7,828)	-	-	-	-	-	-	-	-

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>OTHER EXPENSES</u> (2 of 2)									
7956 - Internal Election Expenses	218,434	120,324	821,016	821,016	-	419,850	-	600,000	-
7960 – Miscellaneous	609	254	2,859	3,431	-	1,000	-	-	-
7965 - Write-off Miscellaneous Assets	-	-	1,555	1,866	-	-	-	-	-
7970 - Reimbursed Expense - Miscellaneous	(2,268)	(50)	-	-	-	-	-	-	-
7975 - Conferences	4,175	2,299	1,482	1,778	2,000	1,000	3,000	3,000	3,000
8000 - Interest Expense	<u>305,996</u>	<u>292,680</u>	<u>232,626</u>	<u>279,151</u>	<u>314,000</u>	<u>294,000</u>	<u>2,300</u>	<u>2,400</u>	<u>2,500</u>
Total	1,043,009	916,022	1,412,484	1,563,797	961,000	1,219,850	545,800	1,152,900	560,000

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
<u>AMORTIZATION & DEPRECIATION</u>	1,279,639	1,305,186	1,099,694	1,319,633	- *	- *	1,385,000	1,425,000	1,470,000

* Prior budgets excluded amortization and depreciation.

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	<u>Projected</u> <u>2021</u>	<u>Budget</u> <u>2019</u>	<u>Budget</u> <u>2021</u>	<u>Budget</u> <u>2022</u>	<u>Budget</u> <u>2023</u>	<u>Budget</u> <u>2024</u>
<u>OTHER INCOME</u>									
4700 - Parking Lot Revenue, net	89,103	25,258	14,684	17,620	82,000	-	19,000	20,000	21,000
4805 - SEIU Board Reserve Revenue, net	16,615	26,645	24,150	28,980	-	-	-	-	-
4940 - Misc. Income	2,504,979	2,570,815	448,036	537,643	200,000	356,000	565,000	580,000	595,000
4996 - Legal Settlements Income	21,250	-	-	-	-	-	-	-	-
8510 - Grant Revenue	<u>274,920</u>	<u>487,602</u>	<u>203,122</u>	<u>243,747</u>	-	-	<u>245,000</u>	<u>245,000</u>	<u>245,000</u>
Total	<u>2,906,866</u>	<u>3,110,321</u>	<u>689,992</u>	<u>827,990</u>	<u>282,000</u>	<u>356,000</u>	<u>829,000</u>	<u>845,000</u>	<u>861,000</u>

Statement of Activities and Proposed Budget

	<u>ACTUAL AND PROJECTED</u>				<u>PRIOR BUDGETS</u>		<u>PROPOSED BUDGET</u>		
	<u>2019</u>	<u>2020</u>	YTD as of Oct 31, <u>2021</u>	Projected <u>2021</u>	Budget <u>2019</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>	Budget <u>2024</u>
Total Revenue	45,531,277	44,210,637	36,449,587	44,000,606	46,541,000	43,958,500	51,113,778	61,056,558	64,647,355
Total Expense	53,158,806	45,232,734	36,364,733	43,529,544	53,963,000	44,306,850	47,039,699	52,382,299	53,584,949
Total Other Income	<u>2,906,866</u>	<u>3,110,321</u>	<u>689,992</u>	<u>827,990</u>	<u>282,000</u>	<u>356,000</u>	<u>829,000</u>	<u>845,000</u>	<u>861,000</u>
CHANGE IN NET ASSETS	<u>(4,720,662)</u>	<u>2,088,224</u>	<u>774,846</u>	<u>1,299,052</u>	<u>(7,140,000)</u>	<u>7,650</u>	<u>4,903,079</u>	<u>9,519,259</u>	<u>11,923,407</u>