

**SEIU Local 1000**  
**PROPOSED BUDGET**  
For Calendar Years 2022, 2023 and 2024

	ACTUAL AND PROJECTED				PRIOR BUDGETS		PROPOSED BUDGET		
	2019	2020	YTD as of Oct 31, 2021	Projected 2021	Budget 2019	Budget 2021	Budget 2022	Budget 2023	Budget 2024
<b>REVENUE</b>									
<u>DUES REVENUE</u>									
4100 - Dues Revenue	\$ 46,511,922	\$ 45,171,754	\$ 37,234,613	\$ 44,942,638	\$ 47,513,000	\$ 44,917,500	\$ 52,173,778	\$ 62,318,558	\$ 65,984,355
4140 - Dues and Fees Refunds	(24,150)	(17,422)	(9,942)	(11,931)	-	(19,000)	(18,000)	(25,000)	(26,000)
4975 - Transfers to PACs	(956,495)	(943,695)	(775,085)	(930,101)	(972,000)	(940,000)	(1,042,000)	(1,237,000)	(1,311,000)
Total Revenue	45,531,277	44,210,637	36,449,587	44,000,606	46,541,000	43,958,500	51,113,778	61,056,558	64,647,355
<b>EXPENSES</b>									
<u>COMPENSATION</u>									
5100 - Staff & Management Salaries	13,324,509	14,047,580	12,043,703	14,452,443	13,810,000	14,446,000	15,331,000	16,200,000	16,962,000
5101 - Overtime Labor	190,637	43,202	18,873	22,647	81,000	23,000	91,000	96,000	101,000
5105 - Wage Related Adjustments	(32)	(654)	10,182	12,219	18,000	-	4,000	4,200	4,400
5110 - Other Non-Temporary Labor	-	98,960	-	-	-	-	-	-	-
5199 - Reimbursed Labor	(17,612)	(17,420)	(13,050)	(14,236)	-	(17,000)	-	-	-
5300 - Temporary Labor	221,734	64,031	-	-	307,000	20,000	20,000	20,600	21,200
Total Compensation	13,719,236	14,235,699	12,059,708	14,473,073	14,216,000	14,472,000	15,446,000	16,320,800	17,088,600
<u>OTHER COMPENSATION</u>									
5230 - Management Allowances	378,050	376,800	330,864	391,696	384,000	396,000	377,000	388,000	400,000
5240 - Health Insurance Waiver	21,250	19,750	19,500	23,250	24,000	21,000	22,000	22,000	22,000
5280 - Cell Phone Allowance/Reimbursement	15,375	87	-	-	78,000	-	-	-	-
Total Other Compensation	414,675	396,637	350,364	414,946	486,000	417,000	399,000	410,000	422,000
<u>EMPLOYMENT BENEFITS &amp; TAXES</u>									
5500 - Employment Overheads	3,716,185	3,893,630	3,161,308	3,793,569	3,967,000	4,007,000	3,950,000	4,175,000	4,370,000
5700 - Retirement/401K	2,770,398	2,858,599	2,419,329	2,903,195	2,934,000	3,024,000	3,080,000	3,255,000	3,410,000
Total Employment Benefits & Taxes	6,486,583	6,752,229	5,580,637	6,696,764	6,901,000	7,031,000	7,030,000	7,430,000	7,780,000

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			Oct 31, 2021	2021	2019	2021	2022	2023	2024
<b><u>UNION LEAVE &amp; OFFICER STIPENDS</u></b>									
5310 - Union Leave-Officers	422,694	162,954	177,026	225,917	435,000	167,000	302,000	311,000	320,000
5311 - Union Leave-Short Term (< 30 days)	1,986,983	938,528	646,598	724,247	2,215,000	1,025,000	580,000	640,000	580,000
5312 - Union Leave-Long Term (≥ 30 days)	2,508,676	2,349,836	1,250,070	1,398,524	2,930,000	2,533,000	1,115,000	1,225,000	1,115,000
5313 - Union Leave-Board of Directors Meetings	104,571	1,793	2,502	15,000	20,000	3,000	20,000	21,000	22,000
5314 - Union Leave-SBAC	48,357	20,760	2,193	2,193	38,000	26,000	38,000	39,000	40,000
5315 - Union Leave-BUNC Meetings & Activities	687,198	694,206	389,303	481,037	464,000	716,000	480,000	530,000	495,000
5330 - Officer Stipends	79,331	74,213	32,824	32,824	65,000	75,000	-	-	-
Total Union Leave & Officer Stipends	5,837,811	4,242,290	2,500,515	2,879,742	6,167,000	4,545,000	2,535,000	2,766,000	2,572,000
<b><u>OTHER EMPLOYEE/MEMBER EXPENSES</u></b>									
5900 - Staff Training	6,372	4,724	1,344	1,612	34,000	3,000	4,500	4,500	4,500
5910 - Member Training	2,263	57	-	-	13,000	-	15,000	15,000	15,000
5920 - Certification Renewals	12,949	939	7,468	7,468	10,000	1,000	9,000	9,000	9,000
5925 - Dues, Subscriptions, Library	19,860	29,714	21,840	26,208	50,000	26,000	30,000	30,900	31,800
5930 - Recruiting Costs	1,944	686	75	90	1,000	-	2,500	2,600	2,700
Total Other Employee/Member Expenses	43,387	36,120	30,727	35,378	108,000	30,000	61,000	62,000	63,000
<b><u>TRAVEL &amp; MEETINGS</u></b>									
7000 - Travel	2,728,474	514,633	50,299	84,869	3,500,000	67,000	975,000	1,340,000	1,380,000
7050 - Meetings	3,540,335	239,679	39,967	47,960	3,183,000	75,000	865,000	1,190,000	1,225,000
Total Travel & Meetings	6,268,809	754,312	90,266	132,829	6,683,000	142,000	1,840,000	2,530,000	2,605,000
<b><u>OFFICE SUPPLIES</u></b>									
7100 - Supplies-Office & Office Equipment	162,450	65,406	37,880	45,457	150,000	66,000	96,000	99,000	102,000
7110 - Supplies-Printers & Copiers	1,142	-	25	30	-	-	1,000	1,000	1,000
7130 - Computer Incidentals & Misc. Software	115,329	89,250	56,503	70,529	105,000	82,000	96,000	99,000	102,000
7140 - Repairs & Maintenance - Equip. & Others	5,479	1,404	1,618	1,718	15,000	2,000	2,500	2,600	2,700
7150 - Lease Expense-Office Equipment	17,005	20,391	20,609	24,731	29,000	24,000	26,000	26,800	27,600
Total Office Supplies	301,406	176,451	116,637	142,465	299,000	174,000	221,500	228,400	235,300

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			Oct 31, 2021	2021	2019	2021	2022	2023	2024
<b>COMMUNICATIONS</b>									
7200 - Postage & Freight	239,430	104,955	42,876	51,451	195,000	264,000	130,000	264,000	138,000
7210 - Telephones	105,976	142,625	138,415	166,098	113,000	70,000	174,000	179,000	184,000
7215 - Teleconferencing	95,375	103,199	33,192	39,831	152,000	92,000	42,000	43,000	44,000
7220 - Cellular Phones	61,867	61,507	41,976	50,371	47,000	62,000	61,000	63,000	65,000
7230 - Network/Internet	483,220	480,388	417,150	500,580	449,000	491,000	525,000	541,000	557,000
7240 - Television	9,570	9,653	8,365	10,038	9,000	10,000	10,000	10,300	10,600
Total Communications	995,438	902,327	681,975	818,369	965,000	989,000	942,000	1,100,300	998,600
<b>MEDIA, ADVERTISING &amp; REPRODUCTION</b>									
7300 - Printing Costs	252,565	165,276	59,407	71,289	389,000	84,000	120,000	124,000	128,000
7310 - Publications & Brochures	31,657	23,447	1,375	1,650	6,000	27,000	6,000	6,200	6,400
7315 - Transcripts	7,805	7,059	3,571	4,286	10,000	7,000	7,000	7,200	7,400
7318 - Printed Apparel	112,900	9,487	2,600	16,212	172,000	2,000	47,000	115,000	49,900
7320 - Memorabilia	112,735	44,461	4,637	5,564	171,000	37,000	60,000	115,000	118,450
7325 - Membership Cards	6,351	6,278	5,303	6,364	6,000	6,000	6,600	6,800	7,100
7340 - Media Production Expense	6,525	-	8,335	8,335	179,000	-	50,000	51,500	53,000
Total Media, Advertising & Reproduction	530,538	256,008	85,229	113,700	933,000	163,000	296,600	425,700	370,250
<b>PROFESSIONAL SERVICES</b>									
7410 - Consultants	204,954	126,881	147,179	176,279	218,000	62,000	65,000	67,000	69,000
7420 - Accounting & Audit Fees	80,201	91,500	96,250	98,750	100,000	95,000	105,000	108,000	111,000
7430 - Interpreters	182,145	56,324	13,260	15,912	236,000	66,000	89,000	92,000	95,000
7440 - Legislative Bill Service	4,157	2,928	2,328	2,794	7,000	4,000	5,000	5,200	5,400
7450 - Legal	151,951	122,275	123,027	183,546	174,000	127,000	195,000	201,000	207,000
7460 - Other Professional Services	111,537	57,774	26,489	31,787	106,000	62,000	100,000	103,000	106,000
7470 - Third Party Providers of Services	48,927	56,986	30,457	36,548	71,000	27,000	75,000	77,000	79,000
7480 - External Organizing	1,500,000	1,000,000	833,333	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
7490 - Other Fees & Licenses	10,835	6,853	4,796	5,756	10,000	7,000	10,000	10,000	10,000
Total Professional Services	2,294,707	1,521,521	1,277,119	1,551,372	1,922,000	1,450,000	1,644,000	1,663,200	1,682,400

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			Oct 31, 2021	2021	2019	2021	2022	2023	2024
<b><u>DUES &amp; SUBSCRIPTIONS</u></b>									
7510 - State Council Per Capita Dues	688,469	672,622	549,985	659,982	708,000	663,000	710,000	840,000	890,000
7515 - Other Labor Affiliate Dues	745,775	745,252	616,067	739,280	756,000	748,000	810,000	960,000	1,020,000
7520 - SEIU Per Capita Dues	8,538,371	8,341,827	6,820,893	8,185,071	8,783,000	8,222,000	8,785,000	10,430,000	11,055,000
7525 - SCO Dues Deduction Fee	233,449	247,163	207,572	249,086	264,000	255,000	275,000	325,000	345,000
7530 - DLC Per Capita Dues	706,639	691,547	567,560	681,072	719,000	694,000	750,000	890,000	945,000
7531 - DLC Grants	17,100	-	-	-	-	10,000	-	-	-
7532 - DLC Forfeitures	(91,667)	(117,907)	(210,433)	(240,829)	(115,000)	(107,000)	(150,000)	(150,000)	(150,000)
Total Dues & Subscriptions	10,838,135	10,580,504	8,551,644	10,273,662	11,115,000	10,485,000	11,180,000	13,295,000	14,105,000
<b><u>7600 - CENTRAL SUPPORT</u></b>	1,403,928	1,440,849	1,123,363	1,353,363	1,442,000	1,447,000	1,400,000	1,400,000	1,400,000
<b><u>FACILITY EXPENSES</u></b>									
7135 - Repairs & Maintenance - Buildings	90,566	114,945	72,181	86,618	136,000	121,000	102,000	105,000	108,000
7700 - Property Taxes	190,455	193,881	104,073	194,134	194,000	195,000	198,000	202,000	206,000
7710 - Office Rent	921,804	931,037	817,653	991,719	978,000	945,000	1,305,000	1,345,000	1,385,000
7715 - Storages	21,200	20,316	15,413	18,496	23,000	21,000	14,800	11,800	9,400
7720 - Janitorial	105,600	105,778	87,072	104,486	100,000	103,000	110,000	113,000	116,000
7730 - Utilities	261,255	244,681	218,253	257,326	248,000	251,000	270,000	278,000	286,000
7750 - Office-Other Facility Costs	5,999	5,082	4,799	5,759	7,000	5,000	7,000		
7760 - Security Expense	47,147	49,419	39,998	47,998	50,000	50,000	50,000	52,000	54,000
7770 - Office Parking	57,480	51,440	44,930	53,916	29,000	51,000	57,000	59,000	61,000
Total Facility Expenses	1,701,506	1,716,579	1,404,373	1,760,452	1,765,000	1,742,000	2,113,800	2,165,800	2,225,400

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			Oct 31, 2021	2021	2019	2021	2022	2023	2024
<b><u>OTHER EXPENSES</u></b>									
4970 - PAC Refund/Reimbursement	(6,793)	-	(110,501)	(110,501)	-	-	-	-	-
7810 - Auto Maintenance	3,133	400	-	-	4,000	-	2,500	2,500	2,500
7910 - Corporate Taxes & Filing Fees	3,358	5,870	4,676	5,611	8,000	6,000	6,000	6,000	6,000
7920 - Bank & Finance Charges	20,005	21,672	18,188	21,825	19,000	22,000	22,000	22,000	22,000
7925 - Corporate Insurance	223,377	220,674	190,947	230,888	208,000	220,000	240,000	247,000	254,000
7935 - Donations	133,310	109,899	96,792	116,150	227,000	100,000	110,000	110,000	110,000
7950 - Member Death Benefits	147,500	142,000	152,845	192,582	179,000	156,000	160,000	160,000	160,000
7955 - Gain/Loss on Disposal of Fixed Assets	(7,828)	-	-	-	-	-	-	-	-
7956 - Internal Election Expenses	218,434	120,324	821,016	821,016	-	419,850	-	600,000	-
7960 - Miscellaneous	609	254	2,859	3,431	-	1,000	-	-	-
7965 - Write-off Miscellaneous Assets	-	-	1,555	1,866	-	-	-	-	-
7970 - Reimbursed Expense - Miscellaneous	(2,268)	(50)	-	-	-	-	-	-	-
7975 - Conferences	4,175	2,299	1,482	1,778	2,000	1,000	3,000	3,000	3,000
8000 - Interest Expense	305,996	292,680	232,626	279,151	314,000	294,000	2,300	2,400	2,500
Total Other Expenses	1,043,009	916,022	1,412,484	1,563,797	961,000	1,219,850	545,800	1,152,900	560,000
<b><u>AMORTIZATION &amp; DEPRECIATION</u></b>	1,279,639	1,305,186	1,099,694	1,319,633	-	-	1,385,000	1,425,000	1,470,000
<b>Total Expense</b>	<b>53,158,806</b>	<b>45,232,734</b>	<b>36,364,733</b>	<b>43,529,544</b>	<b>53,963,000</b>	<b>44,306,850</b>	<b>47,039,699</b>	<b>52,375,099</b>	<b>53,577,549</b>
<b><u>OTHER INCOME</u></b>									
4700 - Parking Lot Revenue, net	89,103	25,258	14,684	17,620	82,000	-	19,000	20,000	21,000
4805 - SEIU Board Reserve Revenue, net	16,615	26,645	24,150	28,980	-	-	-	-	-
4940 - Misc. Income	2,504,979	2,570,815	448,036	537,643	200,000	356,000	565,000	580,000	595,000
4996 - Legal Settlements Income	21,250	-	-	-	-	-	-	-	-
8510 - Grant Revenue	274,920	487,602	203,122	243,747	-	-	245,000	245,000	245,000
Total Other Income	2,906,866	3,110,321	689,992	827,990	282,000	356,000	829,000	845,000	861,000
<b>CHANGE IN NET ASSETS</b>	<b>\$ (4,720,662)</b>	<b>\$ 2,088,224</b>	<b>\$ 774,846</b>	<b>\$ 1,299,052</b>	<b>\$ (7,140,000)</b>	<b>\$ 7,650</b>	<b>\$ 4,903,079</b>	<b>\$ 9,526,459</b>	<b>\$ 11,930,807</b>